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Apollo Safety announces public works/public sector division

DATELINE: FALL RIVER, MASSACHUSETTS

Veteran-owned and Fall River, MA-based, Apollo Safety, Inc. recently announced the formation of a special division to serve public works and public sector customers. Apollo specializes in safety products and services.

The new division will feature extensive offerings for departments of public works and other public sector facilities as it pertains to gas detection equipment, maintenance and monitoring.

“Public works and other public sector clients have many specific needs and budgetary constraints that can often make the difficult jobs they have to do even more challenging,” said John V. Carvalho III, president of Apollo Safety, Inc. “The new division will help us better serve our existing public works/public sector customers and market to other public works/public sector entities who need better gas detection systems and maintenance programs.”

Adds Carvalho, “Having served in the military, I can appreciate what it is public sector and public service workers go through to get the job done,” said Carvalho.

To kick off the new division, Apollo Safety is offering a special rate on its Apollo Patriot Service Glove for public sector customers only. These specially designed gloves not only offer suitable protection, but enable users to have the touch and dexterity to wear them and be able to navigate a Smartphone.

Additionally, Apollo Safety’s offerings range from a wide variety of portable gas detection systems to stationary gas detection systems that can accommodate facilities in large cities. These systems include name brands like Industrial Scientific, RAE Systems, RKI, and GMI. Detection systems are available for purchase or rental at weekly or monthly rates. Rental equipment is certified to NIST standards. Apollo Safety guarantees rental equipment for the entire rental period.

On-site installation and training and 24/7 service is also offered. All Apollo Safety technicians are factory-trained and certified and must pass through the company’s own training program, with five levels of certification.

“Our maintenance and monitoring services provides the best of both worlds because budget-conscious public sector clients can receive 24/7/365 service at a fraction of the cost of hiring additional staff,” said Carvalho.

Apollo Safety provides service in a "state of the art" in-house service center, as well as offering on-site support with factory-trained technicians for both portable and stationary gas detection

systems. Apollo uses only factory-original parts for repairs and repairs are made exactly to client requirements. Apollo guarantees a 10-day turnaround time with pre-approval, though 66 percent of all repairs are completed in five days or less. Free software upgrades included with all repairs.

For more information on Apollo Safety products and services, please call 800-813-5408 or visit www.apollosafetyproducts.net

About Apollo Safety

Apollo Safety has been serving the safety industry since 1995. Apollo Safety specializes in gas detection products and services for portable and stationary systems. That includes gas detector sales and support for most major brands of gas detection device manufacturers. Apollo Safety also provides service in a "state of the art" in-house service center, as well as offering on-site support with factory-trained technicians for both portable and stationary gas detection systems.

Veteran-owned, Apollo Safety, Inc. is trusted by facilities managers, building owners, landlords, universities, hotels, institutions, and government operations. Apollo Safety is a member of the National Safety Council, Massachusetts Safety Council, National Fire Protection Association (NFPA), Rhode Island Fire Chiefs Association (RIAFC) and the Fire Chiefs Association of Massachusetts (FCAM).

Apollo Safety's corporate headquarters is located at 57 Walnut Street in Fall River, Massachusetts. For more information on Apollo Safety products and services, please call 800-813-5408 or visit www.apollosafetyproducts.net .