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CONTACT: Steven V. Dubin, (781) 582-1061, sdubin@prworkzone.com

School is in session. Apollo Safety announces college/university division

DATELINE: FALL RIVER, MASSACHUSETTS

Apollo Safety, Inc. a veteran-owned, Fall River, Mass.-based company specializing in safety products and services, recently announced the formation of a special division to serve universities and colleges. The new division will feature extensive offerings for educational and institutional facilities as it pertains to gas detection equipment, maintenance and monitoring.

“Apollo Safety has a very long history with several colleges in the northeast region having set up gas detection systems at schools like Harvard, Yale and BU,” said John V. Carvalho III, president of Apollo Safety, Inc. “As more and more colleges and universities increase their focus on safety and security, the demand for our services has grown significantly. The new division will help us better serve existing customers and market to universities and colleges who need better gas detection systems.”

Apollo Safety’s offerings include a wide variety of portable and stationary gas detection systems suitable for large universities, including name brands like Industrial Scientific, RAE Systems, RKI, and GMI. These systems are available for purchase or rental at weekly or monthly rates. Rental equipment is certified to NIST standards and is guaranteed for the entire rental period.

In addition, Apollo Safety also provides on-site installation and training and 24/7 service. All Apollo Safety technicians are factory-trained and certified. In addition, Apollo offers its own training program, with five levels of certification.

“It’s not a criticism but most university or college facility managers or their staffs do not have the level of expertise that our technicians do. They also probably do not have the budget to hire a full-time person with that expertise either,” said Carvalho. “Our maintenance and monitoring services provides the best of both worlds in that schools can receive 24/7/365 service at a fraction of the cost of hiring additional staff.”

Apollo Safety provides service in a "state of the art" in-house service center, as well as offering on-site support with factory-trained technicians for both portable and stationary gas detection systems. Apollo uses only factory-original parts for repairs and repairs are made exactly to client requirements. Apollo guarantees a 10-day turnaround time with pre-approval, though 66 percent of all repairs are completed in five days or less. Free software upgrades included with all repairs.

For more information on Apollo Safety products and services, please call 800-813-5408 or visit www.apollosafetyproducts.net

About Apollo Safety

Apollo Safety has been serving the safety industry since 1995. Apollo Safety specializes in gas detection products and services for portable and stationary systems. That includes gas detector sales and support for most major brands of gas detection device manufacturers. Apollo Safety also provides service in a "state of the art" in-house service center, as well as offering on-site support with factory-trained technicians for both portable and stationary gas detection systems.

Veteran-owned, Apollo Safety, Inc. is trusted by facilities managers, building owners, landlords, universities, hotels, institutions, and government operations. Apollo Safety is a member of the National Safety Council, Massachusetts Safety Council, National Fire Protection Association (NFPA), Rhode Island Fire Chiefs Association (RIAFC) and the Fire Chiefs Association of Massachusetts (FCAM).

Apollo Safety's corporate headquarters is located at 57 Walnut Street in Fall River, Massachusetts. For more information on Apollo Safety products and services, please call 800-813-5408 or visit www.apollosafetyproducts.net .